



Vladimir Smirnov

Resume (CV)

Desired position and salary:
FP&A manager

Current job

Russian Standard Vodka

Russia, St.Petersburg, www.roust.com

- **Alcoholic beverages (production)**
- **Alcoholic drinks (promotion, wholesale)**

September 2018 — till now



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Reside in: Russia,
Saint Petersburg

- not ready to relocate
- ready for business trips



Citizenship: Russia,
work permit at: Russia



Born on
31 March 1980



About me

- Strong analytical and quantitative skills
- Good communication and interpersonal skills, relationship-building and organizational skills
- Willing to learn and expand into more complex tasks
- Taking initiative to overcome obstacles and complete tasks
- Excellent knowledge about financial statement analysis and valuation methods

Production Finance Manager

- Primary responsibility for managing Production Finance (2 plants)
- Month Close, Production Finance Reports, OPEX, CAPEX
- Presentation of Production Finance Reports
- Budget/Planning, LE
- Valuation of Investment Projects
- Cost Control
- Control of Working Capital
- Driving COGS Reduction, saving projects
- Collaboration with other departments to oversee cost reduction (value optimization, production overheads)
- Workflow management projects
- Support major corporate decisions for the executive leadership
- Ad hoc analysis
- Organization of Functions and Tasks inside Finance team

Work experience

Honeywell

Russia, Lipetsk, www.honeywell.ru

IT, System Integration, Internet

• **System Integration, Technological and Business Processes Automation, IT Consulting**

November 2017 – September 2018 (11 months)

Senior Finance Analyst

- Financial support - weekly/monthly/quarterly analysis of P&L, WC, Cash Flow
- Coordination of Annual Operating Plan, Strategic Plan
- Partner with leadership/controllership/tax for compliance, control, business processes;
- Transfer price formation
- Productivity targets, performance expectation
- Monthly operating reviews, budgeting, forecasting
- Month end close
- Evaluation of Investment projects
- Special projects, ad hoc analysis as assigned

Baker Hughes Inc.

Russia, Moscow, www.bakerhughes.com

Oil and Gas • Oil Extraction • Gas Extraction

June 2012 – October 2017 (5 years 5 months)

Senior Finance Analyst, FP&A

- Comprehensive financial management for 2 Business Units
- Full ownership of P&L from Revenue down to Profit
- Monitoring and analysis of financial performance of the business and by projects
- Participation in month end closing, validation of cost accounting, accruals calculations
- Control and reviewing all transactions in accounting system for Product Lines
- Conducting financial analysis actual vs. plan/previous periods, providing commentaries
- Assisting with coordination of timely customer payments (accounts receivable)
- Liaison between various departments (Sales and Marketing Group, Customer Service Group, Inventory and Procurement Group, Accounting) for current analytics, forecasting purposes and costs control
- Budget/forecasts on regular basis – preparing, monitoring, commenting on the results as part of Annual and quarterly planning process
- Implementation of various ad hoc analytical projects in close cooperation with various groups inside the company
- - Increase system utilization (SAP, HFM) to ensure consistent reporting and to streamline processes

Stroy-Expert JSC

Russia, St.Petersburg, www.se-spb.com

Construction, Real Estate, Architecture

• Road and Infrastructure Construction • Architecture, Design

January 2009 — May 2012 (3 years 5 months)

Deputy Finance Director

- Accounting/ taxation management
- Financial plans, budgets
- Work with banks, leasing companies

Neva-Rus JSC

Russia, St.Petersburg

Multiprofile Asset Management

• Management Holding Company, Headquarters Retail • Retail Chain (Food)

Automotive Business

• Car Retail (Dealer Center)

March 2006 — December 2008 (2 years 10 months)

Chief Finance Analyst

- Build and maintain complex long-run financial model for the Group of companies
- Business valuation of Subsidiaries, evaluation of investment projects
- Competitive environment analysis (gathering, organization and analysis data), comparative analysis of competitors' financial performance
- Financial analysis and budget performance monitoring of Subsidiaries

Holding company Phaeton JSC

Russia, St.Petersburg, www.faeton.spb.ru

Agriculture • Agriculture, Crop Production, Livestock Breeding

Oil and Gas • Fuels and Lubricants (Retail)

February 2005 — March 2006 (1 year 2 months)

Economist

- Management accounting
- Evaluation of Investment projects
- Cost analysis by projects

Education

European University

St. Petersburg

Department of Economics, Master in Economics and Finance

2005

Russian State Educational University named after Gertsen

St. Petersburg

Department of Mathematics, Bachelor of Science (Mathematical methods in Economics)

2002

Professional development

2019

ACCA DipIFR (Diploma in International Financial Reporting)

Business Academy of ERNST & YOUNG

2008

Modern methods of organization and planning of financial and operational activities in competitive business environment (budgeting)

Института экономики и права

2007

Evaluation of Investment projects

Business Academy of ERNST & YOUNG

2006

Business valuation

Business Academy of ERNST & YOUNG

Skills

English
free

ACCA
DipIFR

1C

SAP

Hyperion

SQL

MS Office